



GOTTA HAVE IT – Successful Information Technology Contracts

Come Join the Conversation!



Come early, wake up and smell the coffee



On Thursday, February 18, 2010 at 7:30 a.m. you are invited to the exclusive premier of the **Successful IT Contracts** forum presented by Tom Hall, attorney at law, along with RTO's supporting cast.

RTO has IT (Information Technology) www.rto-wi.org

Information Technology systems have become an integral part of modern business – we use IT systems to track orders, control production lines, integrate the work of different units, and even to issue payroll. When they work, we ignore them. When they don't we might discover that the contract does not provide meaningful protection or useful remedies.

Topics include:

- Due diligence
- “Want” versus “Need”
- Payment terms
- The importance of performance milestones
- Effective acceptance testing protocols
- Meaningful remedies.



These tips and techniques are designed to help ensure that your new systems will be delivered on time, within budget, AND will provide you with trouble-free service for the long term.

WARNING:

Some parts of this forum may contain strategy & profit making ideas not suitable for every business that wants to be successful.

Rated E for 'Excellent'

Presenter - Tom Hall, experienced intellectual property attorney and a founding member of RTO. Tom has worked at prestigious law firms and now has his own practice.

When and Where - 7:30 to 8:30 a.m. + optional 30 minute one-on-one time
Thursday, February 18, 2010 at RAMAC, 300 Fifth St., Racine, WI

Registration Information - Contact Al Volmut, RAMAC Training Director
Phone: (262) 634-1931 / avolmut@racinechamber.com

Or go to www.racinechamber.com/GottaHaveIT.aspx for info & online registration

Fee = \$15 for RAMAC members, \$25 for non-members.
A continental breakfast will be served (with LOTS of coffee)